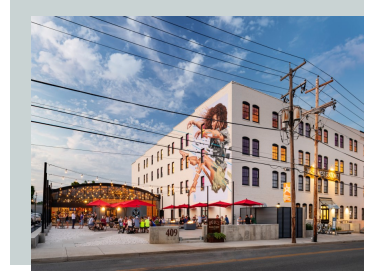
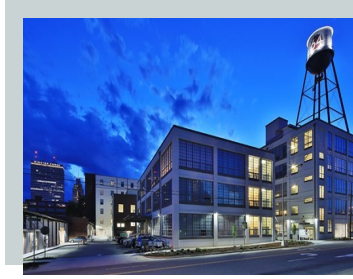
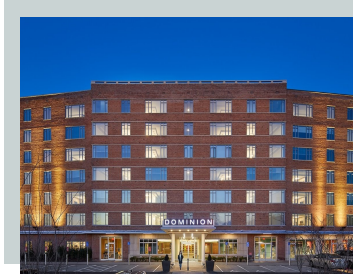


COMMONWEALTH ADVISORS



BACKGROUND

Commonwealth Advisors Capital is a Virginia-based tax credit consulting firm that connects taxpayers, developers and community stakeholders seeking to maximize returns on their investments in tax credit projects. We do this by leveraging our strategic relationships and knowledge of the tax policies established by various Tax Credit programs such as the historic and low income programs.

Although the end objective of these tax credit programs may be easy to understand, the process by which this objective is attained can be daunting. At Commonwealth Advisors, we effectively structure and manage this process. We are embedded from start to finish, ensuring that maximum value is obtained for all parties involved.

Commonwealth Advisors provides project consulting services including financial feasibility, deal structuring, securing tax credits, capital and financing for tax credit projects. Our key focus is helping developers, businesses and community stakeholders identify and utilize a variety of federal, state and local tax credits and incentives that accompany tax credit transactions. Since inception, Commonwealth Advisors has successfully serviced over **250** transactions while raising an estimated \$350 million in tax credit equity.

MEMBER

BILL ROACH began his career as a CPA with PriceWaterhouseCoopers. Since then Bill has evolved into a real estate consultant participating in numerous historic rehabilitation projects using both state and federal historic rehabilitation tax credits. Bill received his BBA in Accounting from James Madison University, and his MBA from the College of William and Mary.

ADDITIONAL INFORMATION

Bill Roach

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Norfolk, VA 23507

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ICON



Location: Norfolk VA
Residential: 275 units
Completed: January 2018
Construction/development cost: \$72,000,000
Scope of service: Partnered with global insurance company for state equity

DOMINION ARMS



Location: Arlington VA
Residential: 25 rooms
Completed: December 2018
Construction/development cost: \$30,000,000
Scope of service: Partnered with Fortune 500 company for state equity

PLANT 64



Location: Winston Salem NC
Residential: 243 units
Completed: June 2014
Construction/development cost: \$51,000,000
Scope of service: Identified both federal and state institutional investors

THE LOFTS AT WEST STATION



Location: Roanoke VA
Residential: 71 units
Completed: October 2017
Construction/development cost: \$10,600,000
Scope of service: Partnered with high net worth individuals for federal and state equity